



## CORPORATE DEVELOPMENT MANAGER VACANCY

**Contract:** Permanent, Full-time  
**Salary:** £27,000 – £30,000  
**Location:** Manchester City Centre

The Royal Exchange Theatre sits at the heart of Manchester's culturally dynamic city centre. We are one of the largest and most compelling producing theatre companies in the UK.

We're on a mission to increase fundraised income from businesses by over 40% in the next 4 years. We've made a solid start in the last year recruiting more Corporate Members and Sponsors than we have in recent years.

To help us sustain and build on this growth we're looking to recruit an energetic corporate fundraiser who can bring their experience, address book and flair to this important area of work. Applicants, therefore, will need to be able to demonstrate a successful track record in initiating, developing and sustaining business partnerships, securing sponsorship and/or fundraising from the corporate sector.

Located within the Development Department, you will be part of a small and dynamic team of six fundraisers, where everyone is collaborative, flexible and hands on in the day-to-day operation.

For an informal chat about the role, please contact Val Young, Development Director on [val.young@royalexchange.co.uk](mailto:val.young@royalexchange.co.uk) or 0161 615 6759

**Closing date:** 10am, Monday 16 July  
**Interviews:** 24 July (First Round) and 31 July (Second Round)

*We believe that diversity strengthens and enriches us, and that it is the responsibility of everyone at the Royal Exchange Theatre to make the arts and cultural sector a more diverse and equal place. As Black, Asian and minority ethnic (BAME) and disabled people are currently under-represented here, we particularly encourage and welcome applications from BAME and disabled applicants. All appointments will be made on merit.*

The Royal Exchange Theatre Company is a registered charity, No 255424